

Business Counts - By Major Industry Groups & Number of Employees

You can now select your business lists by major industry groups and number of employees, selections that can make your sales efforts far more productive and much less expensive. For example, if your most profitable market is retail establishments with 10 or more employees, that's exactly what we can provide.

Our telephone-verified business lists can save you the time and money of qualifying these prospects so you can concentrate on what really matters ... sales!

The counts below reflect all business establishments and professionals within major industry groups (2-digit SIC ranges), by number of employees.

Call (866) 210-1113

SIC CODE RANGE	MAJOR INDUSTRY GROUP	TOTAL	Employee Size Range											EMPLOYEE SIZE UNKNOWN
			A 1-4	B 5-9	C 10-19	D 20-49	E 50-99	F 100-249	G 250-499	H 500-999	I 1,000-4,999	J 5,000-9,999	K OVER 10,000	
01-14	Agriculture, Forestry & Mining.....	410,750	269,997	66,137	39,277	24,577	6,168	3,100	768	297	130	3	3	293
15-17	Contractors & Construction	1,380,706	900,901	215,139	133,227	86,309	27,263	14,150	2,492	603	209	15	0	398
20-39	Manufacturing.....	829,180	283,196	166,168	126,181	119,054	57,382	46,559	16,267	7,397	3,829	206	132	2,809
40-49	Transportation, Communications & Utilities.....	620,134	338,187	128,542	71,481	46,506	18,388	11,002	2,926	1,238	853	44	17	950
50-51	Wholesale Trade.....	1,090,540	483,699	261,017	148,542	111,327	41,163	28,206	8,991	3,968	1,963	95	27	1,542
52-59	Retail Trade	3,900,967	1,870,073	835,922	617,926	358,555	116,261	79,294	15,700	4,418	1,271	66	12	1,469
60-67	Finance, Insurance & Real Estate.....	1,543,167	929,769	348,735	139,642	79,408	24,558	11,668	3,066	1,574	1,455	141	31	3,120
70-79	Business & Personal Services.....	3,230,623	2,160,635	543,534	272,241	160,432	48,368	30,529	7,607	2,852	1,636	101	25	2,663
80	Health Services	1,578,067	1,132,772	185,517	112,909	69,272	31,516	22,906	7,855	3,568	4,554	410	64	6,724
81	Legal Services.....	555,603	489,875	35,675	16,705	8,819	2,444	1,386	385	158	60	4		92
82-83	Education & Social Services	847,344	274,313	186,491	120,824	136,198	78,693	38,315	7,254	2,686	2,037	169	51	313
84-86	Art & Membership Organizations.....	609,813	451,509	98,856	32,394	17,823	5,266	2,867	672	214	119	12	2	79
87	Engineering & Accounting & Mgmt Svcs.....	613,070	370,746	107,969	53,631	38,634	16,848	13,100	5,231	2,795	2,194	170	42	1,710
89	Miscellaneous Services Nec.....	47,900	40,896	2,688	1,751	1,376	533	385	114	71	46	4	2	34
91-97	Government (Public Administration).....	480,517	194,983	111,332	68,532	68,847	18,375	11,440	3,757	1,530	804	70	21	826
99	Nonclassified Establishments.....	350,092	336,498	5,528	3,529	2,630	971	597	178	77	44	3	1	36

*Name of the Owner or Manager is now available for most of our business lists.
These key contacts can improve your results – whether you are using direct mail or telemarketing.*